



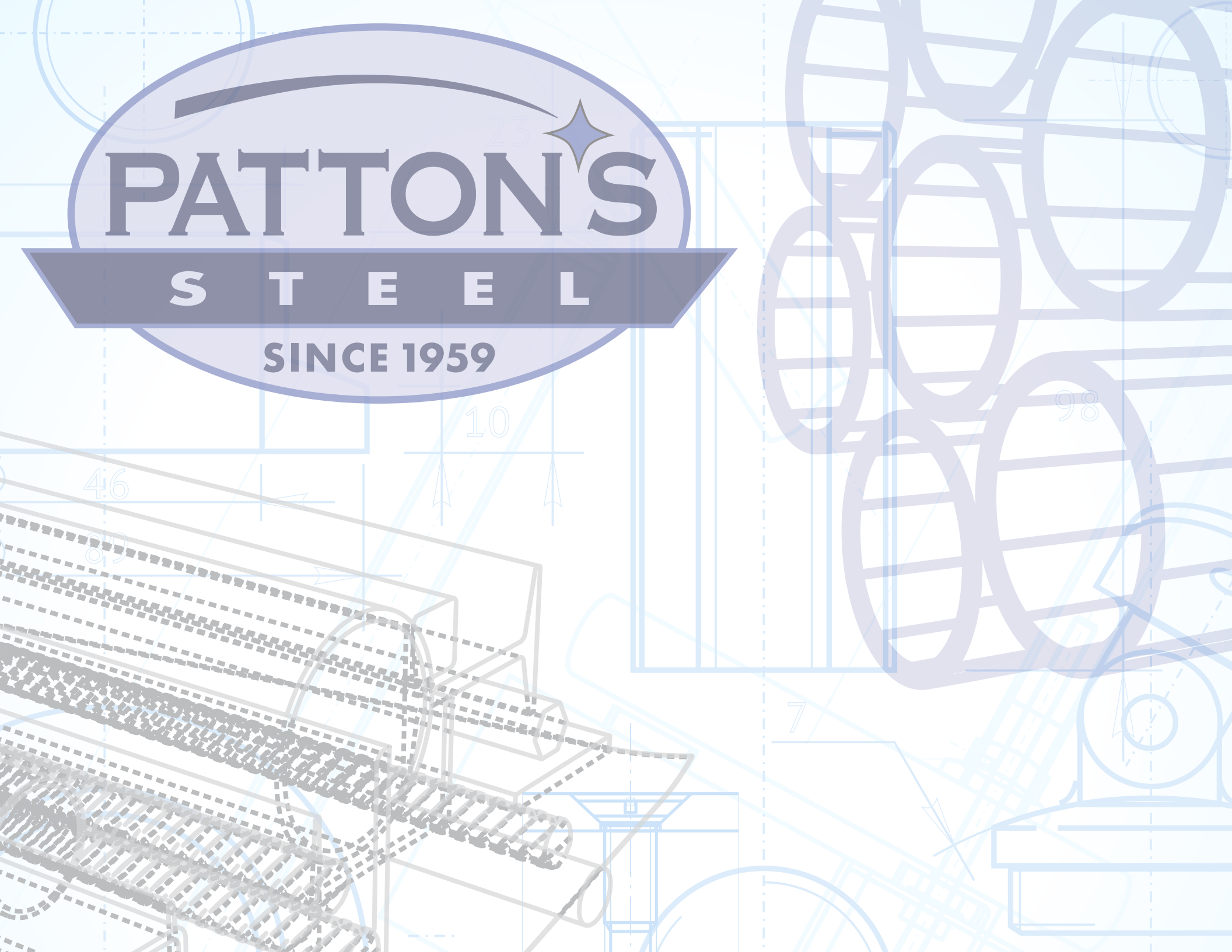


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Chico, Fabricator since 1971

We provide solutions to the needs of our customers with a can-do attitude and a shared passion for helping our customers achieve their goals.

For over 65 years, our business has been forged on accountability, commitment to service, and mutual respect.

BUILT TO DELIVER. POWERED BY STEEL





Our Distribution Center in Ontario, California

Patton's Steel

Patton's Steel is the premier full-line steel service and supply center in Southern California. As a family-owned company, our business has been forged on the ideals of accountability, mutual respect and providing customers with a consistent, quality experience. As Southern California's foremost source for steel, Patton's provides its customers with an extensive metal inventory, a broad range of industry products, and servicing expertise with innovative solutions. Our six strategically located Steel Service and Supply Centers along with our product delivery system allows us to provide clean materials anywhere in Southern California, promptly.

Patton's centralized Steel Distribution Center serves as a hub for our Steel Service and Supply Centers and has the capability of delivering large amounts of steel inventory directly to our customer's job site. All of our centers meet the wide-ranging requirements of the structural fabrication, manufacturing, welding, off-road fabrication and ornamental steel industries. Whatever the needs of our customers, Patton's Steel maintains stringent standards for quality. We are dedicated to continuous improvement and development in every aspect of our operations. We also strive to always maintain a professional, positive, yes-we-can attitude with everyone for whom we do business

For over sixty years we have committed ourselves to maintaining integrity and honesty in all aspects of what we do. To that end, we ensure that our employees and staff all possess a similar work ethic and a shared belief in our company values. Whether our team members have been with us for decades or are new to Patton's, they are all an integral part of our company's history and a proud part of our family's legacy.





Legacy: 100 Years and 5 Generations



Bessie Novack was a young immigrant woman, small in stature but teeming with determination. It was the early 1900s, a time of industrial growth, and Bessie saw a business opportunity with long-term potential. As unlikely as it was a century ago for a woman to start her own business, Bessie was way ahead of her time as an ambitious, resourceful & possessed an impressive entrepreneurial spirit.

Bessie put down roots in the city of San Bernardino and began collecting discarded scrap metals for resale. She had hands as strong as any man's. She would carry, separate and weigh material, all while wearing a black leather satchel slung over her shoulder filled with cash and the day's receipts. She created a scrap company with a legacy in place for a multigeneration business that still operates today.

Bessie's son, Alex, lead the way for the second generation by creating a scrap metals yard, aptly naming it Alex Novack and Son's to include his boys Bud and Don. For years it was a landmark operation in the Inland Empire. Then in 1959, Alex's middle son, Bud Novack, representing the third generation of Novack's in the steel industry, launched a new venture across the street calling it Patton Sales, after Patton Street in Ontario. Bud dramatically expanded the family business beyond scrap metals by working with regional companies and selling usable materials at low prices.

Soon after, they diversified their offerings to include military surplus, secondary steel products, tools, industrial products and used office furniture, among other things. The business flourished at the 558 East California Street location it currently holds.

In the 70's, Patton's expanded and defined a new business model. Bud's son, Jon, daughter Paula, with help from her husband Jacob Zeidman, worked for decades further expanding the company, including acquiring several more Southern California locations. In the early 2000's refocusing their strength of business by expanding the steel business. In 2008 the company opened a Distribution Center which represented a significant change in the business model. The DC, as call it here at Patton's, is our crowning jewel... propelling Patton's as the model of what a Steel Service company is in the 21st century: Southern California's Premier Steel Service Center.

Today, fifth generation family members, including two of Jon's daughters Jessica and Dani and his son Zach, plus Jon's grandson Cody, continue to honor Bessie's vision of a family owned business with a can-do attitude and a commitment to providing quality service and a consistent customer experience.



Our San Bernardino Location

Patton's: Southern California Steel Service Center

Head out into the yard and take a look around, you can see brightly colored hardhats crossing paths, filling orders, and processing materials typical Patton's morning at any of our seven Steel Service Centers, another workday has begun... Another opportunity for the team at Patton's to serve the array of businesses and walk-in customers who place their trust in Patton's. Knowing the true value of what we have to offer is what makes these morning routines so satisfying to our crews.

Patton's Steel Service Centers offer a one-stop shopping experience and proved a common meeting place for welders, fabricators, business owners, corporate representatives, homeowners and craftsmen. It is a place to purchase in-stock metals, tools, materials and consumables, staged specifically for the metal working trades that we help and sell to everyday.

Our customers can walk through any of our six stores and choose from an extensive selection of ornamental supplies, industrial tools, safety supplies, welding supplies, abrasives, and bandsaw blades. Every day, large and small companies, as well as do-it-yourselfers, visit us knowing that not only can they purchase a piece of steel, but they can have it cut to size, bent or punched while they wait.

When you visit any one of our Steel Service Centers, it becomes very clear, very quickly, that we are a united team with one common goal; to give you a great customer experience every time you walk through our doors. Whether it is a stock associate, a member of our yard team, a cashier or salesperson, every member of our team wants to help. We are confident in the quality of our products and proud of our expert service, but our real success comes from knowing that our customers can rely on us to get the job done and delivered, on time and stress-free.





A View from the Distribution Center

Just In Time Inventory

“Our Strategic Advantage is that we provide just in time inventory, to all of our customers, large and small, throughout the Southwest.”

- Jon Novack, President of Patton’s Steel

Our Distribution Center has over 65,000 square feet of prime indoor storage space, ensuring that materials are clean, dry and rust-free. Plus the extra space we have in our open yard allows us to hold even more! Our massive inventory of plate, sheet, tube, angle, flat bar, structural and ornamental materials are placed in a racking system designed for optimal organization and easy access, insuring way we can get our customers what they need quickly and safely.

Not only is this our model at the DC, but also at each of our 7 locations throughout Southern California. Each store is unique and different, yet the same concept runs throughout; we want to have the best materials for our customers when they need them. We excel in this from our staff to our inventory systems and beyond. Patton’s is committed to customer service, as well as providing the materials our customers need to propel their business forward.

The strategy of our “Just in Time Services” is simple; provide steel to meet the demands of our customers. Our ability to make hundreds of deliveries daily, on time and complete, is what makes our company distinct from our competitors. We ship out to our other locations while also providing onsite, streamline delivery for larger industrial projects.

At Patton’s we offer our customers simple choices; walk into any of our six locations and get exactly what you need, or simply call in an order to our call center, or to our designated Outside Sales Team, and get it with next day service. It’s that simple, it’s that convenient, and it’s that reliable.





Manny, Fabricator since 2001

Just In Time Inventory



The Patton's team, at our Distribution Center and beyond, has one unifying goal: provide solutions to the needs of our customers with the service & satisfaction they deserve.

At our D.C., our team of 3 shifts works around the clock. Our drivers arrive at 4 AM knowing that their colleagues from the other shifts have worked diligently through the night preparing their trucks for a smooth transition from load up to ship out. It is this kind of focused teamwork that makes Patton's consistently accurate and reliable.

Our first shift, the team responsible for receiving truckloads of stock from our vendors, allocating and sorting these materials in our 65,000 square foot warehouse with racks that span from floor to ceiling. This shift also includes our in-house fabricators who are putting all the finishing touches on custom fabricated work. Our swing and night shifts come in and help prepare the materials for the next day's deliveries.

It's that commitment from our teams that allows for positive productivity and accurate inventory. With millions of pounds of inventory on hand at all times, we rely on teamwork and accountability to fulfill our end goal: making the transition of materials to our customers as seamless and efficient as possible.





**Chico, Fabricator since 1971
& his grandson, Anthony, Fabricator since 2019**

In-House Fabrication & Processing

Patton's distribution center, with its in-house processing capabilities, offers readily available stock and the ability to process customers' orders with fast turn-around times.

Whether it is Shearing, Burning, Breaking, Picket Punching or more, we have many types of processing capabilities to help you get the job done. Patton's will provide you with the expertise and Equipment necessary to meet your specifications.

Our In-House Processing Capabilities include:

FLAME CUTTING
IRONWORKING
SHEARING
CUTTING TO LENGTH
PICKET PUNCHING
SHAPE CUTTING

BURNING
BREAKING
PUNCHING
SAWING
BENDING
PIPE ROLLING DIVISON



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Willie, Pipe Division since 2009

Pipe Division

As our manufacturing side of the company, Patton's Pipe Division utilizes the highest quality machines and the most skilled service team to meet your pipe rolling needs. We have the capabilities to roll plate and flat bar from 18" up to 120" diameter.

Though specializing in Rolled and welded casing pip for underground applications, we are also able to accommodate a wide variety of other applications. We can produce rings at 4" wide or pipe lengths up to 40' long. Our large stock of Plate Grade A36 material is available to provide our customers with immediate production. You can utilize our flame cutting services for HR plate up to 2" thick, and also get cut-to-size plates and baseplates in thicknesses over ½". With our wide variety of stock in 8' x 40', we are able to offer our customers solutions to any of their plate needs. Whether you are a distributor, contractor, manufacturer or homeowner, our team at Patton's Pipe Division is always here to help.





Mary, Sales Representative since 1994

Customer Service

"The Customer is KING"
- Bud Novack, Founder of Patton's

Every morning at 7:15, the call center team is starting their work day, focused on providing the highest quality of service for their customers. They respond to the rush of early-bird emails, faxes and messages that come in before the phones are even switched from night mode and the business of Patton's goes live. These individuals hit the ground running and don't end their day until they have addressed the needs of every customer.

We view our call center employees as Patton's "first responders", because they are the first to hear, first to assess and first to assist. They are the point of contact between Patton's and our customers, as well as between the other stores and our distribution center. Having had over 60 years to design and refining their role in the company, our call center employees have become the very heart of what we do. They are the first to establish the meaningful relationships that the rest of our company is honored to build upon.

What sets our call center experience apart from others is the mutual friendship and faith that is established between our employees and the individuals who call seeking materials, products, service or assistance. We understand the variety of needs and diverse outcomes our customers are looking for.



Jessica, Regional Manager since 2017

We are equally committed to the most positive outcome of our customer's investment, whether it be for shopping for tools from one of our six retail branches or purchasing a bundle of tubing for an industrial project. We make sure every customer's work is treated with the utmost respect and importance, regardless of the size and scope of their venture.

Our call center team members witness the beginning stages of each new idea and watches them evolve into exciting projects with successful, and sometimes pretty extraordinary outcomes. They also get many opportunities in their everyday lives to see the functionality and aesthetics of our customer's work all around them.

Wherever you're calling from and whatever your needs may be, our helpful and knowledgeable staff will not only help you with your order but also assist you to locate our branch that is nearest for your convenience.



Behind the Scenes

At Patton's, we promote a collaborative workspace culture to ensure continuous improvement and growth for our company. We believe in the importance of communication within our team to achieve our goal of exceeding customers' expectations.

With our dedicated and motivated staff working behind the scenes, we leverage our industry expertise and breadth of experience to help our customers succeed every day.

Our teams are the source of our ingenuity, vitality, and reputation. Together, we work collaboratively to keep the engine of our company running smoothly.

We think strategically, as a whole, to better understand our customers challenges and opportunities. The Patton's team is always moving forward, always improving and committing ourselves to quality, price competitiveness, reliability, and service.

We are propelled by our company's values as a guided light in how we hold ourselves accountable and in order to best provide solutions to the needs of our customers. Those invaluable Patton's values are:

- Customer Service
- Honesty and Integrity
- Growth Oriented
- Accountability
- Open Communication
- Teamwork
- Respect and Dignity
- Solution Oriented
- Profitability
- Passion for Achievement





Our 7 Retail Locations

Patton's has seven regional locations throughout Southern California to accommodate both public (The do it yourself-er) and commercial customers (trade professional). Each store is strategically located along freeway routes to offer our customers easy access. It also provides steady stream of delivered supplies from our Distribution Center to these stores and customers along the way.

We invite you to visit one of our steel service and supply centers and browse our extensive inventory, speak with a helpful team member and find the solutions you're looking for. Already know what you want? We have will call hours to save you time.

Open to the public, Monday through Saturday

Corporate Offices & Distribution Center

909.988.0661

1095 E California St, Ontario, CA 91761

Ontario

909.988.6461

558 E California St, Ontario, CA 91761

Mon - Fri 7:30 AM - 5 PM

Sat 8 AM - 12 PM

San Bernardino

909.884.8771

1010 S Arrowhead Ave, San Bernardino, CA 92408

Mon - Fri 7:30 AM - 5 PM

Sat 8 AM - 12 PM

Palmdale

661.942.2755

630 St Andrews Way, Palmdale, CA 93551

Mon - Fri 7:30 AM - 5 PM

Sat 8 AM - 12 PM

Hesperia

760.956.6446

17205 Eucalyptus St Unit C-11, Hesperia, CA 92345

Mon - Fri 7:30 AM - 4:30 PM

Sat 8 AM - 12 PM

Compton

310.430.9900

12925 Alameda St, Compton, CA 90222

Mon - Fri 7 AM - 3:30 PM

Sat 8 AM - 12 PM

Irwindale

626.338.8110

11563 E Arrow Hwy, Irwindale, CA 91706

Mon - Fri 7:30 AM - 5 PM

Sat 8 AM - 12 PM

Burbank

818.846.3446

12925 Alameda St, Compton, CA 90222

Mon - Fri 7 AM - 5 PM

Sat 8 AM - 12 PM

Get a quote online directly from us at:

STEELQUOTES.PATTONSCORP.COM



A Look to the Future

The continuation of the Patton's Steel legacy, which has been built over the span of six decades, demands a call to action. We must look forward to the next version of our company and provide a new generation with the challenge and promise to take us successfully into the future. What we receive from past generations and eventually pass along to future ones, is the accumulation of lessons learned about loyalty, commitment and accountability.

It is through this sharing of our knowledge and experience that we help our future leaders reach for worthy goals. A goal of mine at Patton's Steel is to be the best model of what a family business is all about.

A consistent message from family CEO's that preceded me, is that once you decide what you want to do, you stick with it and strive to be the very best.

In our case, it has been to provide steel and steel working supplies at competitive prices, while offering great customer service with the best team members in the industry. I am so thankful for these individuals who work with such determination and passion to meet the demands of our customers.

I hope you find our new Patton's Steel brochure to be a celebration of people. For me, it is a way to honor employees, customers and suppliers. It is a tribute to my grandparents, my father, brothers and sister and my current family members that share in the blessings of this legacy. It is a thank you to all who preceded me and allowed me the privilege of becoming a steward of such a great company.

Thank you for being part of our team, part of our business and part of our lives.



**Jon Novack, President & CEO of Patton's Steel
Since 1977**

A look back at our History



Abe & Bessie Novack
start Gate City Junk Co.
in San Bernardino

1918

Alex's son, Bud, **establishes
Patton Sales Corp.** in Ontario,
selling usable steel materials,
military surplus & used office furniture

1959

Patton's opens our second
location at 1010 S Arrowhead in
San Bernardino

1978

In 2008, Jon becomes President
of Patton's. Also at this time,
Patton's acquires the Pipe Rolling
Division, as well as creating an
Outside Sales team and our Call Center
at our Ontario branch. We open our
65,000 sq ft Distribution Center in Ontario

2008 - 2009

Patton's opens it's 7th retail
location in Compton

2023

1930's

Bessie continues to run Gate
City Junk, while her son, Alex starts
Alex Novack & Sons, a scrap metal
yard in Ontario

1970's

Jacob Zeidman (1972), Bud's son in law,
as well as his son Jon Novack (1977),
join Patton's as the second generation.
Jacob becomes CEO in 1979

1992, 1995, 1999 and 2001

Patton's acquires Arrow
Pipe & Steel in Irwindale (1992)
Patton's acquires Queen City Steel
in Burbank (1995)
Patton's opens our
Lancaster/Palmdale location (1999)
Patton's opens our 6th location in
Hesperia (2001)

2019

Patton's celebrates our 60th
year anniversary. The Novack
family celebrates as a third
generation family business,
as well as the crowning of
5 generations of family in the
Steel industry

